

# REMOTE WORK KIT - Products



Fast, reliable online meeting solution. enables you to meet in groups or 1:1 facilitating collaboration across the globe. It has features such as best –in-class screensharing, HD webcam sharing, AI enabled transcripts and reliable audio. GoToMeeting provides you with all the tools you need to run effective and productive meetings remotely.

## USE CASES

- ◆ Continue to do business as usual just remotely
- ◆ Collaborate with your colleagues as you would in person over GoToMeeting
- ◆ Increase productivity by reducing the need for in person meetings

## DISCOVERY

- ◆ *“Tell me how your organization currently conducts meetings?”*
- ◆ *“What are your meeting use cases?”*
- ◆ *“What are the overall goals when hosting meetings?”*
- ◆ *“What challenges are you currently facing?”*
- ◆ *“How many people typically attend your meetings?”*



Allows users to host live online events for up to 3,000 attendees or recorded events for up to 10k attendees. GoToWebinar is perfect for hosting large-scale lead generation events (Marketing), internal communication events (All Hands), or conducting training.

## USE CASES

- ◆ Present to a large audience remotely - eliminating the need to travel
- ◆ Easily capture data, feedback, and generate leads
- ◆ Accommodate multiple time zones with Recorded Events

## DISCOVERY

- ◆ *“What type of organization are you and what types of events do you host?”*
- ◆ *“How does your company communicate important messages, information, or training corporate-wide?”*
- ◆ *“How many people are in your organization?”*

# Central

by LogMeIn

Remote monitoring & management (RMM) solution that gives IT teams the ability to manage large groups of computers and provide business-critical IT management and automation from anywhere. IT teams can monitor, manage, secure & access all endpoint infrastructure from one host.

## USE CASES

- ◆ Manage large groups of computers
- ◆ Install software or Windows updates remotely
- ◆ Be notified of critical system alerts and usage spikes

## DISCOVERY

- ◆ *“Who is your team responsible for supporting?” (Internal IT team, MSP?)*
- ◆ *“How many endpoints are you responsible for managing and supporting?”*
- ◆ *“How are you remotely accessing or troubleshooting computers?”*

# Pro

by LogMeIn

Powerful desktop and web-based console that enables businesses to work anywhere by providing simple, immediate remote access and control. Ability to remotely access a computer without being physically present in order to run applications, access files, or provide remote support.

## USE CASES

- ◆ Log into your computer from your smartphone, tablet or other computer for easy access to all files and applications without being in the office
- ◆ Simple, intuitive interface – easy to learn

## DISCOVERY

- ◆ *“How are your employees remotely accessing their computers?”*
- ◆ *“How many employees does your business employ? (If need is under 10 seats, sell Pro. If above 10, sell Central)”*

# rescueassist

by LogMeIn

Remotely troubleshoot desktop and laptop issues, along with iOS and Android mobile device support and camera-share capabilities. RescueAssist is the choice of IT professionals who demand an intuitive, easy-to-use, web-based console with a frictionless join-flow experience.

## USE CASES

- ◆ Deliver technical assistance around the globe and around the clock, without the need for travel
- ◆ Provide on-demand sessions AND the ability to connect to unattended machines

## DISCOVERY

- ◆ *“Who do you need to support?”*
- ◆ *“How do your end-users typically reach out for support?”*
- ◆ *“What types of devices do you need to support?”*
- ◆ *“Describe some common issues that your end-users face?”*